



BRATTLEBORO'S FISCAL CHALLENGE:

# FUNDING MISMATCH

REGIONAL SERVICE RESPONSIBILITIES



LIMITED REVENUE TOOLS

BRATTLEBORO:

## LOW-COST, FULL-SERVICE REGIONAL HUB

Brattleboro's municipal services take just **4.4%** of per-capita income – **among the lowest burden in the peer group.**

REGIONAL HUB COMMUNITY	FY25 BUDGET PER CAPITA	FY25 BUDGET AS % OF PER-CAPITA INCOME
Montrose, CO	\$3,551	9.1%
Glenwood Springs, CO	\$3,470	8.2%
Salida, CO	\$3,810	7.7%
Astoria, OR	\$3,102	7.6%
Durango, CO	\$3,444	7.1%
Greenfield, MA	\$2,496	7.0%
Lebanon, NH	\$3,929	6.9%
Hood River, OR	\$3,432	6.4%
La Grande, OR	\$2,025	6.2%
Keene, NH	\$2,283	5.6%
<b>Brattleboro</b>	<b>\$1,920</b>	<b>4.4%</b>
Ashland, OR	\$1,690	3.4%

**BRATTLEBORO**  
**\$1,920**

per resident for core municipal services

**PEER COMMUNITIES**  
**\$2-4k**

per resident for core municipal services

## RELIANCE ON PROPERTY TAXES

Brattleboro's low-cost municipal services feel expensive because of over-reliance on property taxes.

**76.7%** property tax as % of the budget.



Brattleboro functions like a community of **15,000-20,000 people...**



...while **taxing a resident base of fewer than 12,000.**

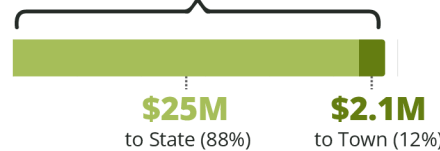
## "SALES" TAX LEAVING TOWN



Consumers pay lots of sales taxes in Brattleboro, but very little goes to support municipal services.

### ANNUAL CONSUMPTION TAX

➤ **\$27.1 MILLION** ◀



Brattleboro exports about **\$12** in consumption tax revenue for every **\$1** it keeps.



If the Town retained

**50%**

of consumption taxes...



Property tax on median home could see a

**\$1,537**

decrease

Brattleboro could **improve** its fiscal position by focusing on **revenue.**



**EXPAND TOWN'S REVENUE STREAM AUTHORITY**



**"SALES" TAX REBALANCING**



**IMPROVE STATE REVENUE SHARING**